

stil & markt

stilundmarkt.de

MEDIAKIT 2023

Ad rates no. 24, valid from 1 October 2022, as per: 20 June 2023

Menschen. Märkte. Meisenbach.





Your trade magazine for living, cooking and giving



BRAND NEWS – Special Editions to the Ambiente, Christmasworld and Creativeworld, Frankfurt/Main and the source of inspiration for christmas 2023

Target group:

Targets individuals and companies in Germany and abroad who are commercially interested in products for table top, kitchen and lifestyle as well as gifts: bricks-and-mortar retailers and online stores, as well as manufacturers, agencies and associations. Also included are department stores, furniture and interior design stores, electrical goods retailers, book sellers and market research and trade institutes.

stil & markt is the official partner of gia, the Global Innovator Award.

Print run:

5,105 copies*

Qualified circulation:

4,435 copies*

Frequency:

6 issues per year + 2 issues BRAND NEWS

Volume:

24th volume

Membership/Participation:

IVW (Information Community for the Assessment of the Circulation of Media)

*Source: IVW 2nd Quarter 2022

Brief description

stil & markt – the trade magazine for home living, cooking and giving features ranges and brands in keeping with the consumer home environment. Just like a concept store, stil & markt spotlights products such as porcelain, cutlery and glasses alongside unconventional gift ideas and trendy accessories such as bags and scarves. These items are not presented in different product groups but in home settings.

stil & markt shows its readers how this trend can be implemented and used to maximum benefit in-store: evoking a homely feel both in our magazine and at retail.

stil & markt also provides expertise from the trade and industry, featuring reportages on specialist stores and background articles on specialist topics, for example sustainability,

trade fairs and companies, rounded off with tips from the editors and entertaining features such as columns and competitions.

stil & markt's homepage www.stilundmarkt.de complements the print edition with up-to-the-minute reports from the industry, additional product information and interactive features such as votings. stil & markt's newsletter is a regular source of valuable information serving the sector. Our trade magazine is also on social media at facebook.com/stilundmarkt, twitter.com/stilundmarkt, linkedin.com/showcase/stilundmarkt and instagram.com/stilundmarkt.

A feeling of home – in our magazine, online and in the trade.



Sabine Stenzel
Editor-in-Chief
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Fax: +49 951 861-149
E-Mail: sabine.stenzel@meisenbach.de

A feeling of Home



360 Days Coverage PLUS Print

In every issue our readers are taken on an exciting journey through the home of stil & markt, starting in the kitchen, lounge and dining room, through the home office and into the bathroom, bedroom, garden and more. Our editorial team presents products and brands in luxurious lifestyle worlds, providing inspiration for powerful POS displays.

Our online editorial team also sheds light on current topics at www.stilundmarkt.de and in our newsletter.



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Topics and Dates

stil & markt 1/2023

Editorial deadline
22.12.2022

Advertising deadline
22.12.2022

Publication date
25.01.2023

Focal themes

Trade special Ambiente and Creativeworld:
Table & Kitchen, Gifts & Lifestyle, Christmas 2024
& stationery

Trade fairs

Ambiente, Frankfurt/Main
Christmasworld, Frankfurt/Main
Creativeworld, Frankfurt/Main
Trends Up West, Dusseldorf
Cadeaux Frühjahr, Leipzig

stil & markt BRAND NEWS 1/2023

Editorial deadline
02.01.2023

Advertising deadline
02.01.2023

Publication date
31.01.2023

Focal themes

Special edition for Ambiente, Christmasworld and
Creativeworld: product innovations, industry news
& informations about the show

Trade fairs

Ambiente in Frankfurt/Main
Christmasworld, Frankfurt/Main
Creativeworld, Frankfurt/Main

Distribution:

DisplayAmbiente, CreativeworldandChristmasworld

stil & markt 2/2023

Editorial deadline
23.02.2023

Advertising deadline
23.02.2023

Publication date
23.03.2023

Focal themes

Trends for spring: The trade fair selection
Dining in style, living in style: porcelain, glass
& more
Work & live products



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Topics and Dates

stil & markt 3/2023

Editorial deadline
11.04.2023

Advertising deadline
11.04.2023

Publication date
10.05.2023

Focal themes

Off to the outdoors: products for garden, picnic & co.
Cooking, stirring, grilling: new products for the
(outdoor) kitchen

Trade fairs
spoga+gafa in Cologne

stil & markt 4/2023

Editorial deadline
01.06.2023

Advertising deadline
01.06.2023

Publication date
28.06.2023

Focal themes

Christmas & more: new products for the second
half of the year
Opportunity makes the gift: Inspirations for every
occasion
News about coffee & tea

Trade fairs
TrendSet in Munich
Nordstil in Hamburg
Tendence in Frankfurt/Main
Trends Up West, Dusseldorf
creativ salzburg, Salzburg/Austria

stil & markt 5/2023

Editorial deadline
13.07.2023

Advertising deadline
13.07.2023

Publication date
09.08.2023

Focal themes

New in: Baking & cooking innovations
Sharp companions: cutlery and flatware
For the sake of the environment: resource-saving
products

Trade fairs
IFA, Berlin
Gardiente, Hofheim/Wallau
Cadeaux Herbst, Leipzig
EK Live, Bielefeld

Online special Advent calendar 2023
01.09. – 05.10.2023
Editorial and advertising deadline: 23.08.2023



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Topics and Dates

stil & markt BRAND NEWS 2/2023

Editorial deadline
13.09.2023

Advertising deadline
13.09.2023

Publication date
11.10.2023

Focal themes
Special Edition Christmas 2023
products and gift ideas around Christmas

stil & markt 6/2023

Editorial deadline
09.11.2023

Advertising deadline
09.11.2023

Publication date
06.12.2023

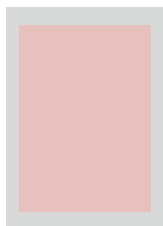
Focal themes
Innovations from the IFA: new small electrical
appliances
Great fabrics: home textiles, accessories & more
New order: Helpers for the kitchen, office & Co.

Trade fairs
TrendSet, Munich
Nordstil, Hamburg
EK Live Frühjahrsmesse, Bielefeld





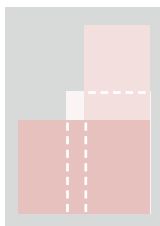
Ad Rates and Ad Formats



1/1 page

B: 210 mm x 297 mm

5,250.- €

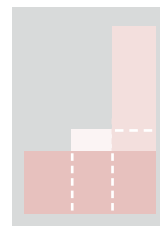


1/2 page

B: 210 mm x 139 mm

B: 100 mm x 297 mm

2,820.- €

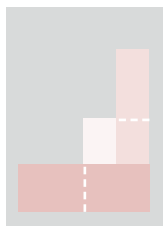


1/3 page

B: 210 mm x 92 mm

B: 67 mm x 297 mm

2,000.- €



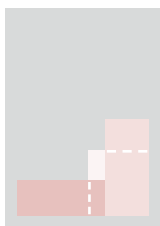
1/4 page

PS: 175 mm x 59 mm

PS: 85 mm x 127 mm

PS: 59 mm x 194 mm

1,480.- €



1/6 page

PS: 122 mm x 59 mm

PS: 85 mm x 81 mm

PS: 59 mm x 127 mm

1,050.- €



1/8 page

PS: 85 mm x 59 mm

PS: 59 mm x 92 mm

PS: 184 mm x 27 mm

780.- €

Best Placement:

Front cover + Back cover page 11,000.- €

Opening Spread 8,900.- €

(2n cover page + page 3)

Front cover page 6,650.- €

2nd cover page 6,300.- €

3rd cover page 6,000.- €

Back cover page 6,600.- €

Eye-catcher 3,800.- €

Lead page 2,350.- €

Surcharge for other compulsory placement instructions and confirmed placements+10%

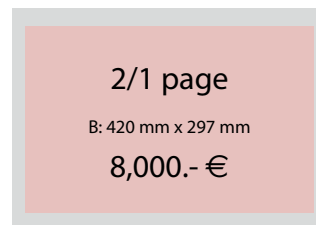
PS: Print Space, B: Bleed

Formats = width x height

Special formats on request

Ad formats bleed off:

Bleed ad format plus 3 mm allowance on all sides



2/1 page

B: 420 mm x 297 mm

8,000.- €

Ad Rates and Ad Formats

Placement agreements are invalid, if the publishing house is not provided on time with the necessary data by ad submission and closing date deadline.

Colour:
Colours from the Euro Colour Scale CEI 12-66
DIN 16539 included in price /
special colours
(no discount available) each 1,250.- €

Magazine format:
210 mm wide x 297 mm high

Discounts:

Ads within 12 months (insertion year):

Frequency discount

3 Ads	5%
6 Ads	10%
9 Ads	15%

Correction and release details:

A release cycle is included in the excellent price for the following products:

Advertorial Print, Eye-catcher, Lead story, Advertorial Online, Special Newsletter.

Each additional cycle is charged at a flat rate of 150.-€.

Ad rate for job offers
(mm-ad rate in b/w):

on request

Ad specials:

Inserts/price per thousand

up to 25 g: 500.- €

up to 50 g: 600.- €

Maximum format available for loose inserts:

205 x 297 mm

Rates for bound inserts:

3,600.-€



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Media Consultant

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Fax: +49 951 861-149

E-Mail: hans-christoph.einwag@meisenbach.de

Advertorial Print

An increasingly popular advertising medium, the Advertorial offers you plenty of scope to communicate content. The reading flow is not interrupted, on the contrary – the text and images are embedded in the editorial section both in terms of look and feel.

ADDED VALUE FROM ADVERTISING WITH ADVERTORIALS:

Your advertising message will benefit from intensive exposure with an enduring impact – creating reader value that lasts! Don't just give your B2B target group advertising input but use storytelling to build long-term trust in your company. By including your logo, you will enhance the profile of your brand. In addition, the strong and trusting relationship we have with our readers will automatically transfer to your advertorial!

1 page Advertorial: 3,500.- €

You send us your text and images and we take care of the layout, embedding your text in an editorial setting, both in terms of look and feel. We need:
2-3 images | Company logo | Lead paragraph/Entry point: 250 characters | Main text minimum: 1,000 characters | Maximum: 1,500 characters (both including spaces).

Plus 700.- € for texts researched and written by our editors:

The text is written by our editors in consultation with you and then adapted to the stil & markt layout.*

*Any net travel expenses will be billed to the customer.
Our correction and release details can be found on p. 9.

1/2 page Advertorial: 2,000.- €

You send us your text and one image and we take care of the layout, embedding your text in an editorial setting, both in terms of look and feel. We need:
1 image | Company logo | Lead paragraph/Entry point: 250 characters | Main text minimum: 750 characters | Maximum: 1,000 characters (both including spaces).

Plus 350.- € for texts researched and written by our editors:

The text is written by our editors in consultation with you and then adapted

**We will also be glad to publish your advertorial online as an option.
You will find the prices for this on page 19.**





Eye-catcher

The EYE-CATCHER is our creative double-sided format 2/1. If you have a particularly beautiful picture of one of your products or of your company, it gets a very special appearance with our eye-catcher.

Double-sided eye-catcher: 3,800,- €

We need the following data from you:

- a meaningful picture in landscape format and in printable quality (*.jpg, 300 dpi or 3,508x4,961 pixels)
- a short descriptive text (*.txt, *.docx) with max. 450 characters (including spaces)
- headline with max. 20 characters (including spaces)
- Your web address (URL)
- QR code

Images and text are embedded in the look & feel of the editorial environment. You will receive the final version for approval before going to press. Delivery of the data by the respective editorial deadline of the booked issue. The page is marked as an advertisement.



Our correction and release details can be found on p. 9.





Lead page

With our LEAD PAGE, you can skilfully showcase your image as an eye-catcher on an entire print page. The lead page opens up a new subject area or a specific focus topic in the magazine.

One-sided lead page:

2,350,- €

We need the following data from you:

- a picture, ideally based on the focus topic, in portrait format and in printable quality (*.jpg, 300 dpi)
- a short descriptive text (*.txt, *.docx) with max. 450 characters (including spaces)
- headline with max. 20 characters (including spaces)
- your desired web address (URL)
- the placement of a QR code is also possible

Images and text are embedded in the look & feel of the editorial environment. You will receive the final version for approval before going to press. Delivery of the data by the respective editorial deadline of the booked issue. The page is marked as an advertisement.

Our correction and release details can be found on p. 9.



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BRAND NEWS – The trade fair magazine for Ambiente, Christmasworld and Creativeworld and the source of inspiration for Christmas 2023

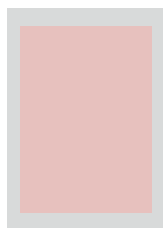


Brief description

In February, the trade fairs Ambiente, Christmasworld and Creativeworld in Frankfurt will be accompanied by the trade fair newspaper of the stil & markt editorial team in an oversized format. The magazine presents novelties from the areas of living, cooking and giving in eye-catching pictures. The focus is on the new products and highlights of the first half of the year. The second special edition of BRAND NEWS by stil & markt is published in time for the Christmas season. The magazine presents novelties of the second half of the year in eye-catching pictures, especially products and gift ideas around Christmas.

Print run: 6,000 copies (incl. 600 copies hotel distribution)

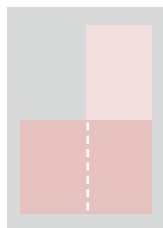
Format: 245 mm wide x 340 mm high



1/1 page

B: 245 x 340 mm

5,250.- €

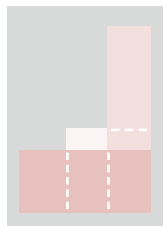


1/2 page

B: 120 x 340 mm

B: 245 x 168 mm

2,820.- €

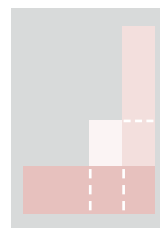


1/3 page

B: 82 x 340 mm

B: 245 x 115 mm

2,000.- €



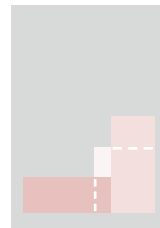
1/4 page

PS: 50 x 290 mm

PS: 215 x 70 mm

PS: 105 x 145 mm

1,480.- €

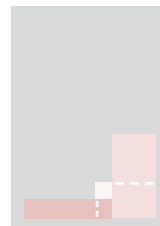


1/6 page

PS: 105 x 95 mm

PS: 215 x 45 mm

1,050.- €



1/8 page

PS: 105 x 70 mm

PS: 215 x 35 mm

780.- €

Maximum format for loose insert: 240 x 340 mm (width x height)
Adformats bleed off: Bleed ad format plus 3 mm allowance on all sides

Specifications

Magazine format: 210 mm wide x 297 mm high

Print space: 175 mm wide x 260 mm high

Printing and binding methods: 4c offset printing (80 lpc-screen, PS0coated_v3.icc) on double-sided multi-coated paper. Wire stitching or adhesive binding. For colour ads genuine proofs are necessary.

Data creation and delivery: Please send us your ads ready for publishing in one of the programs and formats mentioned above, if possible as PDF/X-4 data (Output Intent: PS0coated_v3.icc) with 3 mm bleed. We are happy to provide you for InDesign PDF job options and color profiles for PDF creation. Binding proofs are desirable for colour advertisements.

Should it be necessary to edit other files or adapt the layout, we will have to charge you our cost price of 115.- EUR/hour.

Your data can be processed by us with the following programs:

- Adobe Acrobat Pro DC
- Adobe InDesign (Version CC)

- Adobe Illustrator (Version CC)
- Adobe Photoshop (Version CC)

Image data in original sizes requires a resolution of 300 dpi (min. 600 dpi for line drawings). Indexed, LAB and RGB image data are converted by an in-house generated separation curve into the CMYK mode (the colour space is modified). This can lead to colour deviations, for which we cannot assume any liability.

Colours: Bio-Printing inks (CMYK, special colours available on request.

Proof: When making the proof please consider that our printer works with standard PSO-ISO 12647-2 values both in the preparatory and in the printing stages. If you are unable to provide us with a binding colour proof or can only supply a digital colour printout, please note that your file will be printed in compliance with the PS0coated_v3.icc. If you are interested, please contact Monika Schmidt (monika.schmidt@meisenbach.de, +49 951 861-100), who will also tell you the costs.

Data storage: Data will be archived. Unchanged rerun is generally possible. A data guarantee is, however, not assumed.

Guarantee: By sending incomplete or differing data (texts, colours or images) we do not assume any liabilities for the correct print. Faulty exposure caused by incomplete or flawed files, incorrect settings or incomplete information will be invoiced to the customer. This also applies to additional composition and reproduction work as well as the creation of flawed proofs.

Contact:
Monika Schmidt, Order Management
monika.schmidt@meisenbach.de
+49 951 861-100

Delivery address:
Schleunungdruck GmbH
Inserts: for attention of Thomas Gesell
Eltertstraße 27
97828 Marktheidenfeld
+49 9391 6005-9133



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Distribution

1 Subscription prices 2023

Subscription prices print 2023*

Issues per year	6 + 2
Domestic incl. postage and 7 % VAT	99.- €
Abroad europe	108.- €
Abroad world	162.- €

Subscription prices digital 2023*

Digital	89.- €
Premium (print + digital) domestic	114.- €
Premium (print + digital) europe	123.- €
Premium (print + digital) world	177.- €

*Prices valid from 01.01.2023. All prices incl. delivery charges..
Terms of payment: After invoicing by bank transfer, credit card or PayPal.

European Union (EU): If you provide us with your tax identification number, it will be tax-free, otherwise we will have to add 7% VAT for magazines.

Other foreign countries: VAT-free

2 Circulation auditing: www.ivw.de

The IVW (Information Community for the Assessment of the Circulation of Media) is an independent auditing organisation for the efficiency control of e.g. print media based on standardised methods.



3 Circulation analysis:

Circulation analysis

From the IVW-circulation analysis 2/2022* thereof abroad

Actual circulation:	4,435 (*107)
Paid circulation:	484 (*69)
Subscribed copies:	412 (*59)
Other sales:	72 (*10)
Free copies:	3,951 (*38)
Print run:	5,105

4 Geographical distribution analysis:*

Geographical distribution analysis

(Percentage of print run actually distributed)

Germany	97.59%
Abroad	2.41%
Print run actually distributed	100.00%

*Average in percent - Issues July 2021 – June 2022

5 Classified potential of recipients:

Distribution Germany, Austria, Switzerland
(Multiple answers possible)

Trade	Number
Specialist retail trade	30,833
GPC	4,965
Gifts	8,421
Flowers and garden centers	1,045
Semi luxury food	795
Household and cooking	4,149
Electrical household goods	3,344
Furniture and interior design trade	3,865
Stationery	1,027
Warehouses	1,039
Mail-order trade	784
Bags and leather goods	191
Book industry	1,208
Wholesale, trade agencies	1,841
Industry	4,105
Total number of recipients	36,779

Cross-media Opportunities

coverage (print + online)

stil & markt	5,105 copies
Newsletter	3,311 recipients
Website	131.390 impressions
	12.434 visits

Fans Social Media

Facebook	1.202 follower
Twitter	592 follower
Instagram	1.278 follower
LinkedIn	142 follower

status: May 2022



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PODCAST – WITH ADVERTISING

Give your target group something to listen to!



Expand your marketing mix!

Options in the stil & markt podcast:

Advertising spot created by you
as a pre, mid or post ad

Advertising spot created by us as a native ad
(can also be booked as a package)

Top distribution:

www.stilundmarkt.de*

<https://podcast.stilundmarkt.de>

Spotify, Apple, Amazon, Google Podcasts

Push via our newsletter
which goes out to 3,300 recipients

Menschen. Märkte. Meisenbach.



Your contact:
Hans-Christoph Einwig / Media Consultant
hans-christoph.einwig@meisenbach.de
Tel. +49 951 861-105



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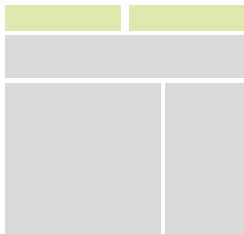


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Ad Banner on www.stilundmarkt.de

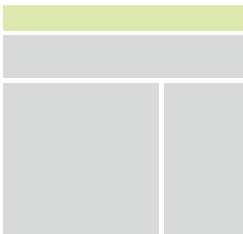
1 Full Banner



Size: 560 x 110 pixels

Price*: 820.- €

2 Superbanner



Size: 1,170 x 110 pixels

Price*: 1,600.- €

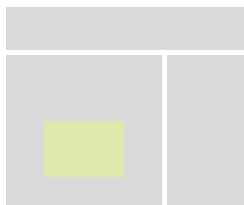
3 Hockeystick



Size: 735 x 110 pixels +
160 x 600 pixels

Price*: 1,300.- €

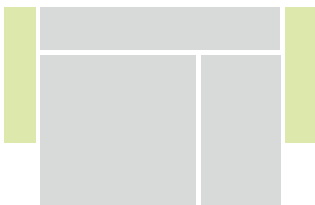
4 Content Ad



Size: 300 x 250 pixels

Price*: 1,150.- €

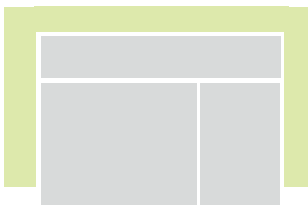
5 Skyscraper



Size: 160 x 600 pixels

Price*: 1,000.- €

6 Webskin



Size: (2x) 160 x 600 pixels +
1,200 x 110 pixels

Price*: 1,800.- €

Discounts:

Combination discounts are available for simultaneous ad bookings in print and online.

Individual cross-media offers are available on request.

*Price for 4 weeks duration

Formats valid from 1 April 2023.

Delivery of the banner data incl. linking by e-mail stating the customer name to [Monika Schmidt \(monika.schmidt@meisenbach.de\)](mailto:monika.schmidt@meisenbach.de).



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Advertorial Online

Our readers should definitely know about your product innovations, your company news or your trade fair?

Our readers should definitely find out about your product innovations, your company news or your trade fair? Then place your message in our editorial environment by booking an advertorial. We will place your information as an article on our website and integrate it into the most fitting category.

All advertorial guidelines can be found on page 20.

All advertorials will be published in our newsletter and displayed as sliders on our website!

Price: 995,- €

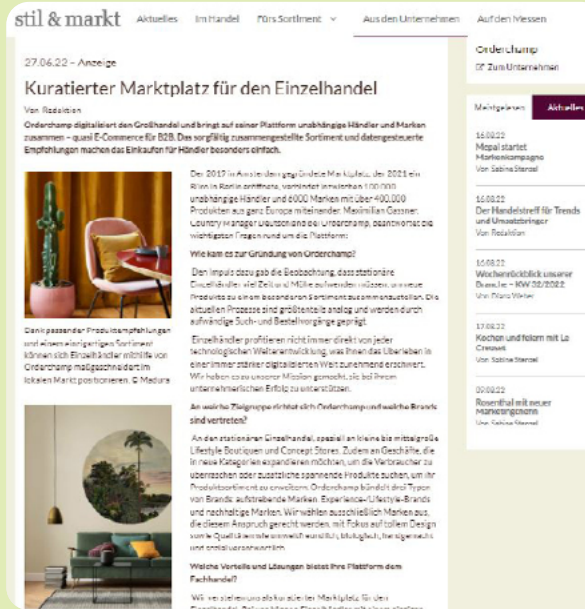
Bookable in combination with print adverts - we will be happy to make you an individual offer.

Optional: Increase your reach with our social media package!

Take advantage of our reach on the social networks. If requested, we will publish the advertorial on Facebook and LinkedIn.



Surcharge: 200,- € per portal



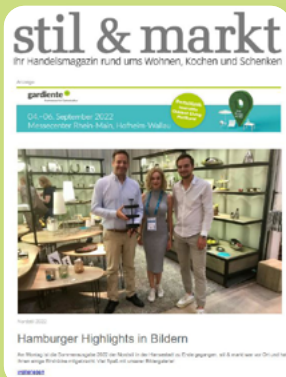
Our correction and release details can be found on p. 9.





Ad Opportunities Newsletter

Banner



General information: The stil & markt-Newsletter informs late-breaking on all important news of the trade industry. The Newsletter is sent in HTML-format. Banner can be run between articles and columns.

Data formats: JPG, 700 x 120 pixels, max. size 100K
Data delivery: Advertising banners should be delivered ready for publication at least 6 working days before the publication date. Delivery by email, quoting the customer's name, to Monika Schmidt (monika.schmidt@meisenbach.de).

Rates per Ad (Banner): 650.- €

Special Newsletter

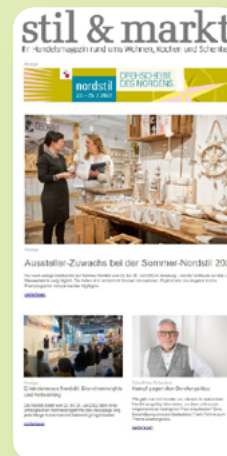
Our special newsletter is an exclusive newsletter. You as a customer can deliver up to two advertorials and a banner, which will be integrated into the special newsletter. We will publish the advertorials on our website and link to them from the newsletter.

For data protection reasons, we cannot send out a layout that you have designed to our newsletter recipients. Instead, your content will be presented in the look & feel of an editorial newsletter. Our team adds one or two editorial articles to the newsletter, which also contributes to the authentic appearance of the format.

1-2 Advertorial(s):

- **Headline:** max. 35 characters, **teaser text:** max. 350 characters
 - **1-2 images,** minimum width: 1,000 pixels (16:10), 72 dpi
 - **Main text:** max. 2,000 characters
- Banner:**
- 700 x 120 pixels, max. 100K

Price: 3,200.- €



Our correction and release details can be found on p. 9.





Instagram-Package

A picture is worth a thousand words! This is one of the reasons why more and more retailers in our industry are using Instagram – to reach their customers but also to inform themselves about new products.

Package prices:

5 posts (per calendar year): 925.- €

10 posts (per calendar year): 1,725.-€

Larger quantity on request

- We need one photo per post, preferably in square format
- Minimum dimensions: 1200 x 1200 pixels
- Text up to approx. 300 characters
- Reach more people with the right hashtags! Since hashtags significantly influence the reach on Instagram you can integrate up to 18 hashtags in addition to your text.

Via Instagram we have built up an extensive retailer-network from which you can also benefit: Use our Instagram package to present your products and innovations or to publish an image campaign.

stil & markt

<https://www.instagram.com/stilundmarkt/>



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Online Product Specials

With our product specials we offer you the opportunity to place your print ads in a thematically appropriate environment. Additionally we make your entire collection or all new products visible in a picture gallery.

Online-Specials:

On selected times (Advent, Christmas, Easter, etc.) we „open“ a door on our website every working day (Mon.-Fri.) behind which your product can be hidden and arouses the curiosity of our readers.

Price: 499.- €



Picture galleries:

Let pictures speak! If you want to present not just one product, but a whole collection, our picture galleries are particularly suitable - here every novelty gets the attention it deserves.

Price for 7 pictures: 1,410.-€
every additional picture 50.- €



Guidelines:

- pictures at least 72 dpi (minimum width 1.200 pixel)
- Headline (ca. 35 signs) + Teaser (300-500 signs) + captions (max. 300 signs)
- max. 7 pictures – definition of the 1st picture (=Slider), landscape format preferred – order of pictures definable



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